



Verizon Selects Guidance Software's EnCase eDiscovery on a Pay-Per-Use Basis

PASADENA, Calif., Oct 06, 2008 (BUSINESS WIRE) -- Guidance Software Inc. (NASDAQ: GUID), the World Leader in Digital Investigations(TM), today announced that Verizon (NYSE: VZ), a leader in delivering broadband and other wireline and wireless communication innovations to mass market, business, government and wholesale customers, has signed an agreement to use EnCase(R) eDiscovery on a Pay-Per-Use basis.

InsideCounsel magazine named Verizon as one of the ten most innovative legal teams of 2007 because of Verizon's electronic discovery expertise. Patrick Oot, Director of Electronic Discovery and Senior Litigation Counsel at Verizon, said, "Guidance Software's EnCase eDiscovery provides compelling technology for search, collection, preservation, processing, and load file creation. And the Pay-Per-Use option allows us to pay for the technology on a per-case basis, which is our preferred method of paying for electronic discovery."

Guidance Software's Pay-Per-Use program allows customers to pay for EnCase eDiscovery through operating budgets on a per case, per custodian basis and at a fraction of what it would cost to outsource the process. It offers organizations the option of paying for only what they use, with charges tied to the amount of data searched, collected, processed, and output into load files.

"Given Verizon's leadership in the area of eDiscovery, we are extremely pleased that they have chosen our software for their electronic discovery needs," said Victor Limongelli, President and CEO of Guidance Software. "We are confident that EnCase eDiscovery will help them minimize risk, save time and reduce costs."

EnCase eDiscovery is the leading eDiscovery solution for the search, collection, preservation and processing of electronically stored information (ESI). It performs automated search, collection, and preservation of ESI residing in unstructured and semi-structured data stores such as: desktops, laptops, file servers, email servers, content management systems, and removable storage media, all without any business disruption. Additionally, extensive processing capabilities enable post-collection culling and deduplication of data, as well as load file creation for the most popular attorney review platforms, allowing customers to drastically cut processing costs.

Guidance Software received the highest ranking (Top 5 Provider) in the eDiscovery Software Providers Category of Socha-Gelbmann's 2008 Electronic Discovery Survey. Earlier this year, Guidance Software also received the highest possible rating in Gartner's MarketScope for E-Discovery and Litigation Support Vendors, 2007. The Gartner report is available, compliments of Guidance Software at www.guidancesoftware.com.

About Guidance Software (GUID)

Guidance Software is recognized worldwide as the industry leader in digital investigative solutions. Its EnCase(R) platform provides the foundation for government, corporate and law enforcement organizations to conduct thorough, network-enabled, and court-validated computer investigations of any kind, such as responding to eDiscovery requests, conducting internal investigations, responding to regulatory inquiries or performing data and compliance auditing - all while maintaining the integrity of the data. There are more than 28,000 licensed users of the EnCase technology worldwide, and thousands attend Guidance Software's renowned training programs annually. Validated by numerous courts, corporate legal departments, government agencies and law enforcement organizations worldwide, EnCase has been honored with industry awards and recognition from eWEEK, SC Magazine, Network Computing, and the Socha-Gelbmann survey. For more information about Guidance Software, visit www.guidancesoftware.com.

(a) Gartner's highest possible MarketScope rating is "Strong Positive"

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